



OIL & GAS OPERATIONS AND FACILITIES



LANDMARK ENVIRONMENTAL, INC.
INNOVATION. SOLUTIONS. EXPERTISE.

Creating Value— Oil & Gas Operations and Facilities

Landmark has been providing high-value consulting services for the Oil & Gas (O&G) industry at Exploration and Production (E&P), pipeline, and refining facilities since our inception in 1999.

Landmark's professionals create value for O&G clients at all phases of the project life cycle: from initial acquisition due diligence, through permitting and development planning, during operations and maintenance, through final site restoration or remediation.

We effectively deliver highly focused professional and technical services in over 30 states. Our extensive experience and outstanding reputation in the business and regulatory community enable us to leverage capabilities that range from technician support to program management in the following specialties.

Safety

- Loss Prevention and Control (LCP) audits and procedures
- Environmental Health and Safety (EH&S) monitoring
- Asbestos safety
- Industrial Hygiene (IH) assessments and surveys
- Product and chemical handling evaluations and reporting
- Emergency preparedness and countermeasure planning
- Safety training

Environment

- Impact assessment/permitting
- Site investigations (soil and groundwater, asbestos)
- Due diligence
- Human health risk assessment
- Distressed asset asbestos consulting
- Remediation
- Easements, right of way, and land use
- Air and water quality
- Light and noise assessments
- Regulatory coordination
- Spill prevention and control planning, procedures, and design

Outstanding Safety Record

Landmark has a strong history of safety performance, a culture of sharing best practices and lessons learned, and a robust behavior-based safety program. Our Zero Injuries goal has been met during 500,000 work hours on O&G projects over 10 years, with no fatalities and no days-away-from-work incidents since our business inception.



Value Focus

We are centrally focused on our customers' success and the value we help create, as demonstrated in the following ways:

- Our services support cost-effective development, transportation, and refining through loss prevention.
- Through conscientious EH&S services we promote resolution of challenges to O&G companies' license to operate.
- We promote affordability and domestic control of energy resources through best safety and environmental compliance practices.
- Our services enable our customers to produce energy more cleanly and safely. Every industry has "bad actors"; we provide services for our clients to ensure that they are not among them.
- When something goes wrong, the culprit is often not technology but human error. We promote safety through communication, training, and auditing.
- We support customers by establishing systems of checks that promote safety and thereby make E&P and pipelines more palatable to the public.
- We help our customers navigate both state and federal requirements by carefully tracking trends and impending changes.
- We strive to promote transparency and fairness in regulation and speed the permitting process, including leveraging key automations in sampling and permitting.

*Landmark uses
both proven and
innovative methods
to create high value.*

Technical Excellence in the Oil & Gas Industry

We work with upstream, midstream, and downstream market segments on regional portfolio programs. Our experience includes successful projects completed at hundreds of facilities.

Upstream

- Oil sands/shale E&P
- Gas plants
- Crude upgraders

Midstream

- Pipelines—crude and gas
- Crude and product terminals

Downstream

- Refining
- Petrochemical

*Energy sources can
be compatible with an
environment that is
clean and safe.*





Capable and Responsive Across the Asset Life Cycle

Our clients in the O&G industry continually face challenges of rapidly growing operational costs while striving to be good environmental stewards. We understand that safety is a driving force of operations, and our team promotes safety as the routine way of doing work.

Our Industrial Hygienists, Environmental Engineers, Safety Professionals, Geologists, and Analysts go beyond conventional solutions by implementing innovative strategies in all phases of the Asset Life Cycle, including:

Planning Phase—Due Diligence—Economic Analysis

- Compliance-related economic consulting
- Community relations/stakeholder engagement
- Community/stakeholder relations/public outreach

Construction—Operations and Site Restoration—Program Management

- LCP project controls/cost tracking and management
- Construction loss prevention inspection/quality systems/management
- EH&S services for commissioning/decommissioning
- Operational compliance
- Remediation/redevelopment
- Geographic Information Systems (GIS)

Complete Project Life Cycle—Program Support, Analysis, Consultancy

- Environmental feasibility studies
- Safety and compliance advice/management/control
- Value engineering
- Tendering procedures
- Dispute resolution

How Landmark Is Different from Competitors

- We are a nimble and responsive, owner-operated firm offering high-value yet cost-effective senior expertise without the many operational encumbrances associated with some of the larger environmental firms.
- We have a constant commitment to, and expertise in, EH&S and an excellent Experience Modifier Rate (EMR).
- Our staff have strong credentials as Subject Matter Experts (SMEs).
- Ownership thinking and problem-solving are ingrained in our culture.



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